# REPORTS: Client Review

Interactive Advisory Software

Client Review is a unique client presentation that reinforces the wealth manager's "holistic" approach to client services. Typically run quarterly, the individual reports update the client as to overall progress toward goals, as well as how well the portfolio and individual assets are performing. The presentation takes advantage of IAS' unified database, highlighting the importance of integrating portfolio with planning.

Recently a user expressed how much more efficient his plan preparation was using IAS. Before IAS, when he had to foot numbers from multiple systems, he spent 80% of his time preparing for meetings and 20% actually being able to focus on adding value for the client. That is now reversed: 20% of his time is dedicated to data management and balancing values and 80% of his time is dedicated to real client service!

Users can combine any of the single Client Review reports into whatever "package" they wish, either for one client or a batch of clients.

## The package can include:

- Portfolio Performance Reporting, aggregate or detail, with many graphic options
- Custom Market Analysis Commentary
- Current Holdings Analysis with many graphic holdings detail, for both managed and non-managed assets
- Transactions Detail for the period
- Projected Investment Income
- Realized Taxable Gain Loss
- Balance Sheet/Net Worth (including ISO/NSOs, Investment Real Estate, Business, LPs, FLPS, LLC's)
- Net Worth History
- Progress Towards Goals (retirement, education, etc.)
- Current Year Tax Projection (Federal and State)
- Action Plan (Tasks assigned to client and other client advisors)
- Client Fee Invoice
- Personal Note
- Custom documents inserted as desired